



SPEAKER • CONSULTANT • AUTHOR

Contact me at: 613.721.0141

angela@angelasutcliffe.com

TO BE AN EXPERT YOU'VE GOT TO HAVE A TRACK RECORD

About Angela

Angela Sutcliffe is a business advisor who works with business owners to develop and design the “nuts and bolts” business processes to improve, restructure or grow their businesses.

Angela brings more than 25 years of business experience to the table and delivers practical hands-on information and advice to her audience in a manner that is easy to understand and implement.

She works with realtors, investment advisors and health care professionals as well as hundreds of business owners from all types of businesses to teach them the award-winning strategies that have made her the successful speaker, trainer, coach and consultant that she is today.

STAGE PRESENCE - FROM START TO FINISH

In Angela's own words ...

Do I know how business works? You betcha'. I started out 30 years ago like you and everyone else—with an idea, a vision, tons of enthusiasm - and very little business know-how.

The first few years were a roller coaster ... I was Rookie of the Year my first six months in Real Estate, followed by Top Producer ... and then the bottom fell out of the market so I opened my own business—residential cleaning. I knew nothing about business (and slightly more about cleaning) I just knew how to sell, and that was my downfall—I sold cheap and outstripped my profit margins.

Like many entrepreneurs, I didn't pay attention to the money ... in fact, we almost ran out of money while at the same time we were the largest cleaning company in town. Talk about a wake up call—but in the end I was the owner of a half-million dollar company. Not bad for the early 1990's!

From start up disaster to turnaround success, in the late 90's I sold my company, took a three year coaching program and combined my business experience with my coach training to launch my consulting practice.

What I tell people now, after almost 20 years as a business advisor is that because I've lived it, because I've transformed it, that makes me totally useful!

Experience

Radio

Regular Panellist (On Jase)

Television:

- Success By Design (Guest)
- Panellist: Ottawa Experts
- Kevin O'Leary's Reality Show: Redemption Inc. (coach for the winner and runner up)

On-line

Co-host—weekly Blab Two Old Broads Get Down To Business

Awards

Businesswoman of the Year,
Nepean Chamber of Commerce

P3 Inspiring Woman of the Year

Women's Business Network,
Businesswoman's Achievement
Award, Finalist

Woman of Distinction YM/YWCA,
finalist

Winner, President's Award,
Canadian Association of
Professional Speakers (Ottawa)

Ernst & Young Canadian
Entrepreneur of the Year (Business
Turnarounds) Nominee

Rookie of the Year & Top Sales
Producer—Century 21 John
DeVries Ltd.

Angela is the consummate story teller—she speaks with humour and down to earth observations that come from her “feet on the street” style of business. and that makes learning so easy.

She's easy for any audience to relate to—and that's what fills seats.